



AutoQuote

Because you know **you're spending too much**

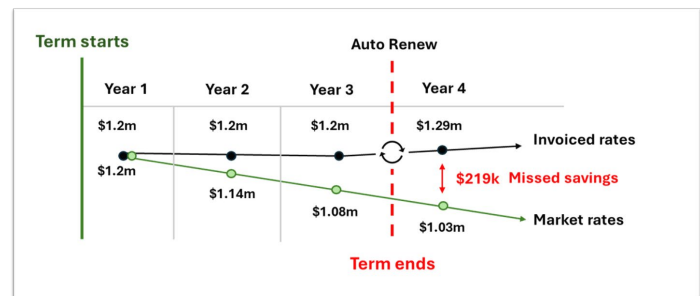
Why AutoQuote?

Every time your organization signs a service contract, you're taking on an operational liability – with a start date, an end date, and often, an automatic renewal.

Here's the catch:

When your contract term ends, vendors keep billing you at the outdated rates – or worse, they raise them. To break the cycle, you need to proactively request updated pricing in exchange for a new term commitment. Without that effort, nothing changes – and you end up overpaying.

In telecom and tech services, market rates typically drop 4–6% per year. So, when \$100K in monthly spend rolls off a 3-year term, you could be overpaying by more than \$170K annually if you don't act.



The challenge? This isn't a single renegotiation – it's hundreds of smaller ones, scattered across multiple suppliers.

AutoQuote is built on the belief that games aren't won with home runs – they're won with base hits. Stack enough of them together, and you change the game. AutoQuote helps you capture those everyday wins – automatically.

Three (3) Inconvenient Truths About Service Commitments

1. Vendors don't call to offer reduced prices on services you're already paying for.
2. Brokers only get involved if they can switch your supplier – because that's how they get paid.
3. Switching services is painful – often risky, time-consuming, and disruptive.

Most organizations aren't looking to switch providers – they just want fair, competitive pricing without the hassle of making a change.

What's the fuss? Just renegotiate.

That's the common thought – but the real issue is time. Knowing what to ask for, who to ask, and following up takes effort. Then comes the hard part: comparing new offers to the status quo to decide if the savings are worth the added commitment.

Most teams don't have the bandwidth – so nothing gets done.

And those missed savings? They're like termites. Invisible at first, but quietly eating away at your budget, limiting innovation, strategic moves, and flexibility where it matters most.

That's why we built AutoQuote – to automate the entire quoting process, so you never miss a savings opportunity again. Just upload a vendor invoice using MiSO3's technology, and AutoQuote takes it from there.

After a few simple questions, AutoQuote begins to monitor your service inventory that is now created in MiSO3. As services are nearing their term end, AutoQuote :

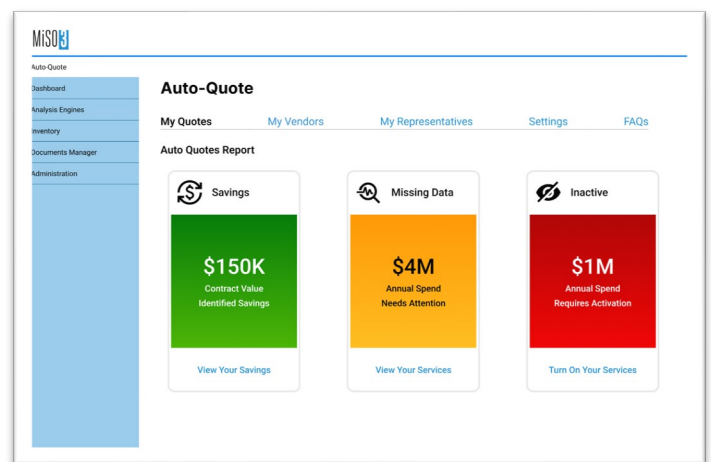
- 1) Sends requests,
- 2) Collects responses, and
- 3) Highlights potential savings.

All you do is decide whether to accept the offer.

Why AutoQuote?

Because time is money – **and so is inaction.**

- Act before auto-renewals invoice you with outdated pricing
- Base your decisions on data, not guesswork
- Prevent margin leakage caused by silent renewals
- Cut manual workload by up to 90%, freeing your team for higher-value work



Schedule a Demo | talktous@miso3.com | Learn More at <https://miso3.com>